

## 1.8 References and quotations

### 1 Why use references?

- (a) N
- (b) Y
- (c) Y
- (d) N
- (e) Y
- (f) N

### 2 Citations and references

Smith (2009) argues that the popularity of the Sports Utility Vehicle (SUV) is irrational, as despite their high cost most are never driven off-road. In his view 'they are bad for road safety, the environment and road congestion' (Smith, 2009: 37).

The first is a summary, the second a quotation.

A summary allows the writer to condense ideas, while a quotation uses the words of the original author, which have authenticity and may be difficult to improve.

### 6 Practice

(Example answers)

(a) According to Hoffman (2009) mobile phones have had a powerful impact in the developing world as they offer previously unavailable services, and have led to the growth of new, focused local operators.

(b) Hoffman points out that the special conditions in the developing world have produced new phone operators: 'that are larger and more flexible than Western

companies, and which have grown by catering for poorer customers . . . ' (Hoffman 2009: 87).

(c) Hoffman (2009) argues that the impact of mobile telephony on developing countries is significant as they offer services previously unavailable, and has led to the growth of new local operators which: 'are larger and more flexible than Western companies, and which have grown by catering for poorer customers . . . ' (Hoffman 2009: 87).

## 8 Organising the list of references

(a)

- (i) Dörnyei
- (ii) Bialystock/ Larson-Hall
- (iii) Flege
- (iv) Myles
- (v) The International Commission on Second Language Acquisition
- (vi) Gass and Selinker

(b)

- (i) Author/ Date/ Title/ Place of publication/ Publisher
- (ii) Author(s)/ Date/ Article title/ Journal title/ Volume number/ Page numbers
- (iii) Author/ Date/ Chapter title/ Editor(s)/ Book title/ Place of publication/ Publisher
- (iv) Author/ Title/ Name of website/ URL/ Date of access
- (v) Name of website/ Article title/ URL/ Access date
- (vi) Authors/ Date/ Title/ Place of publication/ Publisher

- (c) For book and journal titles
- (d) For titles of books and journals (not articles)
- (e) Under the name of the organisation or title of the publication
- (f)
- (i) Bialystock, 1997
- (ii) Dörnyei, 2009
- (iii) Flege, 1999
- (iv) Gass and Selinker, 2001
- (v) Larson-Hall, 2008
- (vi) Myles, nd
- (vii) The International Commission on Second Language Acquisition, nd